

JSC ESSPO

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Mr. Raul Pajumets

Date: 20 February 2026

PRICE PROPOSAL FOR THE REST OF SEASON

UAB ESSPO hereby submits a price quotation, as per your request, for Nordway-NF pellet and Nordway-KF liquid products.

PRODUCT	PRICE PER METRIC TON
Nordway-KF	1 190,00 Eur
Nordway-NF	1 230,00 Eur

The winter season has proven to be highly unpredictable. Across all Europe, product consumption has increased several times over and there is a significant shortage of raw materials due to the intensity of the winter season. These circumstances have substantially impacted the product cost.

We appreciate your understanding and look forward to your consideration of this request.

Respectfully,
Kipras Pakeltis
Head of Deicing Business at ESSPO, Ltd



ESSPO